### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

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**CURRENT REPORT** Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (date of earliest event reported): August 12, 2024

# DRIL-QUIP, INC. (Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation)

001-13439 (Commission File Number)

74-2162088 (I.R.S. Employer Identification No.)

2050 West Sam Houston Parkway S., Suite 1100 **Houston, Texas** (Address of principal executive offices)

77042 (Zip Code)

Registrant's t	telephone number, including area code: (713	3) 939-7711
Check the appropriate box below if the Form 8-K filing following provisions ( <i>see</i> General Instruction A.2):	g is intended to simultaneously satisfy the filin	ng obligation of the registrant under any of the
☑ Written communications pursuant to Rule 425 un	nder the Securities Act (17 CFR 230.425)	
☐ Soliciting material pursuant to Rule 14a-12 under	r the Exchange Act (17 CFR 240.14a-12)	
☐ Pre-commencement communications pursuant to	Rule 14d-2(b) under the Exchange Act (17 C	CFR 240.14d-2(b))
☐ Pre-commencement communications pursuant to	Rule 13e-4(c) under the Exchange Act (17 C)	FR 240.13e-4(c))
Securities registered pursuant to Section 12(b) of the A	.ct:	
Title of each class	Trading symbol(s)	Name of each exchange on which registered
Common Stock, \$.01 par value per share	DRQ	New York Stock Exchange
Indicate by check mark whether the registrant is an emchapter) or Rule 12b-2 of the Securities Exchange Act		5 of the Securities Act of 1933 (§230.405 of this
		Emerging growth company $\Box$
If an emerging growth company, indicate by check mannew or revised financial accounting standards provided		

### Item 7.01 Regulation FD Disclosure.

Dril-Quip, Inc. ("Dril-Quip") and Innovex Downhole Solutions, Inc. provided supplemental information regarding the proposed business combination between Dril-Quip and Innovex in a joint investor presentation to be used with investors from time to time. A copy of the joint investor presentation is attached as Exhibit 99.1 hereto and is incorporated herein by reference.

The information furnished pursuant to Item 7.01, including Exhibit 99.1, shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, shall not otherwise be subject to the liabilities of that section and shall not be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, unless specifically identified therein as being incorporated therein by reference. The furnishing of these slides is not intended to constitute a representation that such information is required by Regulation FD or that the materials they contain include material information that is not otherwise publicly available.

### Item 8.01 Other Events.

To the extent required, the information included in Item 7.01 of this Current Report on Form 8-K is incorporated by reference into this Item 8.01.

### **Important Information for Stockholders**

In connection with the proposed merger of Dril-Quip and Innovex, Dril-Quip filed with the Securities and Exchange Commission ("SEC") a registration statement on Form S-4 (as amended, the "Registration Statement") on May 1, 2024 that included a proxy statement/prospectus (the "Proxy Statement/Prospectus"). The Registration Statement was declared effective by the SEC on August 6, 2024. Dril-Quip filed the definitive proxy statement/prospectus with the SEC on August 6, 2024, and it was first mailed to Dril-Quip's stockholders on August 6, 2024. Dril-Quip has filed other relevant documents with the SEC regarding the proposed merger. This document is not a substitute for the Proxy Statement/Prospectus or Registration Statement or any other document that Dril-Quip has filed with the SEC. STOCKHOLDERS ARE URGED TO CAREFULLY READ THE REGISTRATION STATEMENT, PROXY STATEMENT/PROSPECTUS (INCLUDING ALL AMENDMENTS AND SUPPLEMENTS THERETO) AND OTHER RELEVANT DOCUMENTS THAT HAVE BEEN FILED BY DRIL-QUIP WITH THE SEC IN THEIR ENTIRETY BECAUSE THEY CONTAIN IMPORTANT INFORMATION ABOUT THE PROPOSED MERGER. Such stockholders can obtain free copies of the Registration Statement and Proxy Statement/Prospectus and other documents containing important information about Dril-Quip, Innovex and the proposed merger through the website maintained by the SEC at http://www.sec.gov. Additional information is available on Dril-Quip's website, www.dril-quip.com.

### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits:

- 99.1 Investor Presentation, dated August 12, 2024.
- 104 Cover Page Interactive Data File (embedded within the Inline XBRL document).

### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

DRIL-QUIP, INC.

By: /s/ James C. Webster

James C. Webster Vice President, General Counsel and Secretary

Date: August 12, 2024



### Disclaimer

### Important Information and Disclaimers

This disclaimer applies to this docu nent and the verbal or written comments of any person presenting it. This document, taken together with any such verbal or written comm

Historical financial results presented in this Presentation as averages or in last twelve months or annualized forms are not necessarily indicative of results that may be expected for any future period

### Cautionary Statement Regarding Forward-Looking Statements

Cautionary Statement Regarding Forward-Looking Statements
This Presentation contains forward-looking statements about Dril-Quip; no. ("Dril-Quip's or "DRQ") and Innovex's present beliefs and assumptions and on information currently available to them. You can identify these forward-looking statements by the use of forward-looking words such as "outlook," "believes," "expects," "potential," "continues," "may," "will," "should," "could," "seeks," approximately," "predicts," "intends," "plans," "estimates," "anticipates," "target," "projects," "contemplates" or the negative version of those words or other comparable words. Any forward-looking statements contained in this Presentation are based upon Dril-Quip's and Innovex's historical performance and on Dril-Quip's and Innovex's current plans, estimates and expectations in light of information available to them. The inclusion of this forward-looking information should not be regarded as a representation by Dril-Quip's and Innovex's current plans, estimates and expectations in light of information available to them. The inclusion of this forward-looking information should not be regarded as a representation by Dril-Quip's and Innovex's current plans, estimates and expectations in light of informations available to them. The inclusion of this forward-looking information should not be regarded as a representation by Dril-Quip's and Innovex's control. These factors and risks include, but are not limited to: the impact of actions taken by the Organization on Petroleum Exporting Countries ("Organization and the factors, many of which are even by the Organization on Petroleum Exporting Countries ("Organization and the factors, many of which are required approval of the proposed transaction by its stockholders required to consummate the proposed transaction of Dril-Quip's and Innovex's operations, and the factors, and the diversion of Dril-Quip's and Innovex's operations, and the failure of the transaction by its stockholders required to consummate the proposed transaction

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### Industry Information

We obtained the industry, market and competitive position data used throughout this Presentation from our own internal estimates and research, as well as from independent industry publications, government publications and other published independent sources, Internal estimates are derived from publicly available information released by industry analysts and third-party sources, our internal research and our industry experience and are based on assumptions made by us based on such data and our knowledge of the industry and market, which we believe to be reasonable. In addition, while we believe the industry, market and competitive position data included in this Presentation is reliable and based on reasonable assumptions, we have not independently verified the accuracy or completeness of any third-party information. Some data is also based on our good falth estimates. The industry in which we operate is subject to a high degree of uncertainty and risk due to a variety of factors. These and other factors could cause results to differ materially from those expressed in these publications. Forecasts and other forward-looking statements obtained from these sources are subject to the same qualifications and uncertainties as the other forward-looking statements in this Presentation. No representation or warranty, express or implied, is made as to the fairness, accuracy, completeness or correctness of the information contained herein and no reliance should be placed on it. None of Innovex, the underwriters or any of their respective affiliates, advisers, connected persons or any other person accept any liability for any loss howsover arising (in negligence or otherwise), directly or indirectly, from this Presentation or its contents or otherwise arising in connection with this Presentation. This shall not, however, restrict or exclude or limit any duty or liability to a person under any applicable law or regulation of any jurisdiction that may not lawfully be disclaimed.

The information contained in this Presentation is provided as at the date of this Presentation and is subject to change without notice

### Financial Information: Non-GAAP Financial Measures

This Presentation contains both financial measures prepared and presented in accordance with GAAP and non-GAAP financial measures, which are measurements of financial performance that are not prepared and presented in accordance with GAAP. Accordingly, these measures should not be considered as a substitute for data prepared and presented in accordance with GAAP. These non-GAAP financial measures, including Adjusted EBITDA. Adjusted EBITDA Margin, Free Cash Flow and Return on Capital Employed ("ROCE"), are or have been used by Innovex's management when evaluating results of operations and as otherwise described below. Non-GAAP financial measures should not be construed as being more important than comparable GAAP measures. Innovex's management believes these non-GAAP financial measures of our financial activements with additional and useful comparisons of current results of operations with past and future periods, Although we use or have used these non-GAAP financial measures to assess the performance of our business and for the other purposes, the use of these non-GAAP financial measures as an analytical tool has limitations, and you should not consider them in isolation, or as a substitute for analysis of our results of operations as reported in accordance with GAAP. In addition, because not all companies use identical calculations, the non-GAAP financial measures included in this Presentation may not be comparable to similarly titled measures disclosed by other companies in our industry. Please see "Appendix: Supplemental Materials" within the Presentation for reconciliations of the non-GAAP financial measures included in the Presentation to our most directly comparable financial measures calculated and presented in accordance with GAAP.

### Trademarks

This Presentation contains trademarks, service marks, trade names and copyrights of Innovex, Dril-Quip and other companies, which are the property of their respective owners.

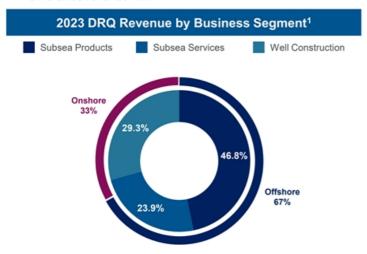


# Dril-Quip - Innovating Drilling and Production Solutions

Dril-Quip designs and manufactures best-in-class products for oil and gas and energy transition applications.

### **Summary**

- Leading developer, manufacturer and provider of highlyengineered equipment services and innovative technologies to the energy industry
- Manufacturing facilities in Houston, Aberdeen, Singapore, and Brazil
- Strong culture of quality and safety
- · Diversified revenue mix



	O	Onshore	
Business Segment	Subsea Products	Subsea Services	Well Construction
Exposure			
Products & Services	Subsea Wellheads     Specialty Connectors     Associated Pipes     Subsea Production     Systems     Mudline Hanger     Systems     Production Riser     Systems     Dry Tree Systems     Subsea Manifolds	Technical Advisor Assistance Leasing of Subsea Equipment Reconditioning Storage & Maintenance Rental Tools	Liner Hangers & Expandable Liner Systems     Multi-frac Well Connectors     Conventional Wellhead     Thermal Wellhead     Specialty Well Construction     Completion Packers     Safety & Kelly Valves     Rental & Service
Primary Markets	U.S. Gulf of Mexico, Mexico, Brazil, Trinidad & Tobago United Kingdom, Norway Saudi Arabia, Ghana China, Indonesia, Australia	U.S. Gulf of Mexico, Mexico, Brazil, Trinidad & Tobago     United Kingdom, Norway     Saudi Arabia, Ghana     China, Indonesia, Australia	Canada Deepwater Gulf of Mexico Brazil Ecuador Mexico Saudi Arabia Namibia

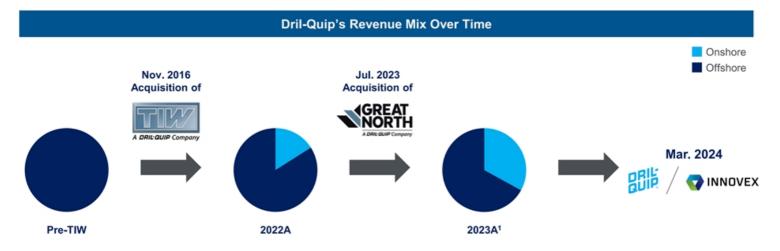
<sup>1</sup>Dril-Quip 2023 Revenue is pro forma for full year impact of Great North.



# **Executing Diversified Growth Strategy**

### **Industry Trends**

- . Upstream industry continues to consolidate customers are achieving greater scale, further shifting overall industry dynamics
- Investors pushing for new financial paradigm disciplined reinvestment, moderate growth, through-cycle focus on cash flow and returns
- Larger companies have competitive advantages scale, cost of capital, resilience through the cycle
- · Service companies have adopted similar strategies in their pursuit of greater scale and diversification to remain competitive
- Dril-Quip continued to execute on its diversification and growth strategy with acquisition of Great North in 2023 and announced merger with Innovex in 2024



<sup>1</sup>Dril-Quip 2023 Revenue is pro forma for full year impact of Great North.

4



# Innovex - Leading Provider of Mission-Critical Products

### **Innovex Overview**

- Global leader in well-centric engineered products and technologies – sold products in 70 countries in 2023
- Provides mission critical products that are single use in nature
- · Proven high margin, capital-light business model
- Diversified exposure across the well lifecycle



# 2023 Innovex Revenue by Well Lifecycle Well Construction Well Completions Well Production & Intervention

### 2018 - 2023 Innovex Adjusted EBITDA<sup>2</sup> (\$mm) \$132 \$128<sup>3</sup> \$102 \$71 \$59 \$41 \$29 2019 2021 2022 2023 LTM 2018 2020 Adj. EBITDA Margin² 21% 22% 15% 14% 22% 24% 23%

<sup>1</sup> Includes U.S. and Canada. <sup>2</sup> Adj. EBITDA and Adj. EBITDA Margin are non-GAAP measures. See appendix for reconciliation to nearest GAAP measures. <sup>3</sup> LTM period is defined as 6/30/2023 – 6/30/2024.



# Combination Creates Unique Energy Industrial Platform

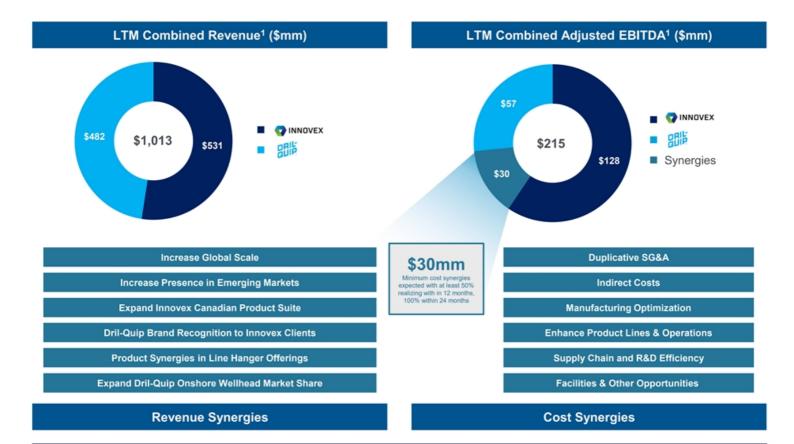
- Positions Company With Scale and Diversified Presence Across the Most Attractive Global Markets
  - 2 Establishes a Curated Portfolio of Complementary, Mission Critical Products
    - Key Market Expansion Through Cross-Sell and Accelerated Penetration Lower 48, Canada, Saudi Arabia and Global Offshore
      - 4 Unlocks Significant and Achievable Cost Synergies



- Attractive Relative Valuation and Business Mix Improves Earnings Stability, Resilience and Growth for All DRQ Stakeholders
- Immediately and Significantly Accretive on All Metrics to Dril-Quip Shareholders
- 7 Maintains Net Cash Position For Future Investment and Acquisitions
- Facilitates Best-In-Class Practices and Leadership From Respective Companies
- 9 Robust Process Reviewing Value-Maximizing Strategies



# Combination with Innovex Significantly Enhances Scale



Maintains Strong Margin Profile: Pro Forma LTM Adj. EBITDA margin of ~21%

"LTM period is defined as 6/30/2023 – 6/30/2024. Pro forma 2023 Adj. EBITDA includes \$30 million of run rate pre-tax synergies. Adj. EBITDA is a non-GAAP measure that Innovex defines as net income before interest expense, income tax expense, depreciation and amortization, and other expense, net. further adjusted to exclude certain items which innovex believe are not reflective of ongoing performance or which are non-cash in nature. Dril-Quip 2023 Revenue and Adj. EBITDA as pro forms for full year impact of Great North. Adj. EBITDA is a non-GAAP measure that Dril-Quip defines as net income excluding income taxes, inferest income and expense, depreciation and amortization expense, stock-based compensation, non-cash gains or losses from foreign currency exchange rate changes as well as other significant non-cash items and items that can be considered non-recurring. We define Adj. EBITDA as EBITDA excluding restructuring charges, stock based compensation, foreign currency and asset sales effects.



# Transaction Immediately and Materially Accretive on All Metrics









**>5%**Cumulative (2023A-2027E)

Pro Forma Revenue per Share Accretion



>40%

**Cumulative (2023A-2027E)** 

Pro Forma Operating Cash Flow per Share Accretion



>50%

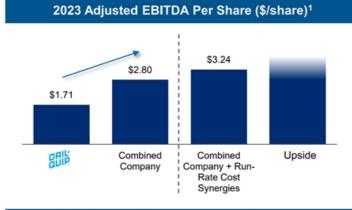
Cumulative (2023A-2027E)

Pro Forma Free Cash Flow per Share Accretion

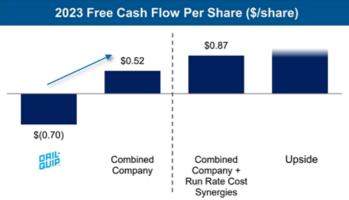


# Dramatic Increase In Profitability and Free Cash Flow

### Synergies drive immediate accretion; complementary portfolios provide further upside







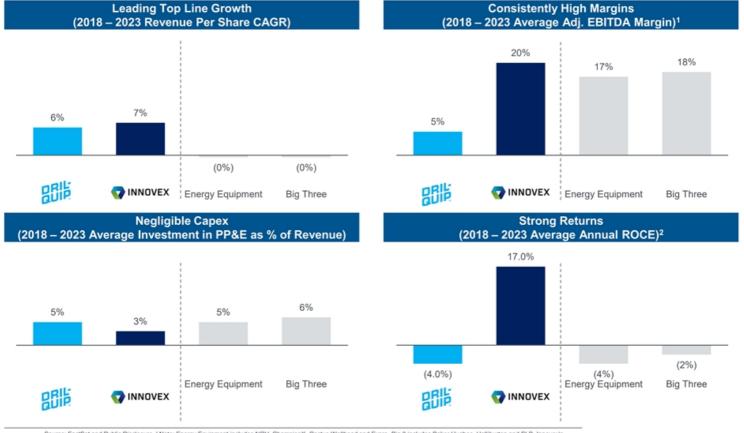


Note: Metrics include \$30 million of run rate pre-tax synergies and assume a 21% tax rate. Financial metrics exclude potential impact of purchase price adjustments. Adj. EBITDA, Adj. EBITDA Margin, and Free Cash Flow are non-GAAP measures. We define Dril-Quip and Combined Company Adj. EBITDA margin as Adj. EBITDA divided by Revenue. We define Dril-Quip and Combined Company Free Cash Flow as Cash Flow from Operations less capex. 'Dril-Quip 2023 Adj. EBITDA is pro forma for full year impact of Great North.



# Combined Company Positioned as Best-in-Class Operator

### Combined scale and shared best practices to drive step change in corporate ROCE



Source: FactSet and Public Disclosure. | Note: Energy Equipment includes NOV, ChampionX, Cactus Wellhead and Expro. Big 3 includes Baker Hughes, Halliburton and SLB. Innovex's financials in 2018, 2019 and 2020 were subject to non-PCAOB audits. | 'Adj. EBITDA and Adj. EBITDA Margin are non-GAAP measures. Innovex defines Adj. EBITDA as net income before interest, income tax, depreciation and amortization, and other expense, net, further adjusted to exclude certain items which we believe are not reflective of ongoing performance or which are non-cash. \*ROCE is a non-GAAP measure defined as operating profit after tax divided by average capital employed (the combined values of debt, shareholders' equity, and noncontrolling interests). Innovex 2020 ROCE excludes post 2020 audit private to public company accounting write-down of \$43 million.

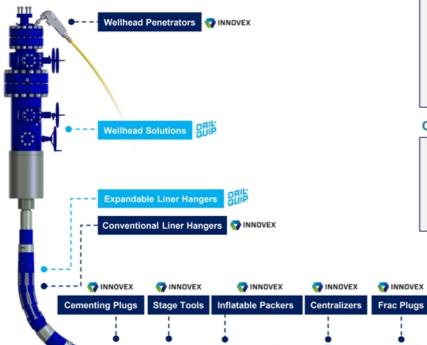


# Onshore Portfolio: Complementary High-Margin Products

### Combination Significantly Increases Onshore Wellbore Product Suite ...

Products represent ~2% of the cost of an average North American land well 1

### **Combined Company Onshore Wellbore Portfolio**



### **Complementary Business Model**

- Big Impact, Small Ticket
- Single use / consumable products
- Durably high margins / low capital intensity
- >50% revenue from products with top-3 market position

### **Growth Accelerants**

💎 INNOVEX

Toe Sleeves

- Leverage Innovex's leading U.S. infrastructure to expand Dril-Quip's wellhead business in the U.S. onshore market
- ✓ Leverage Dril-Quip's strong Canadian infrastructure to grow Innovex's onshore product suite in Canada

NNOVEX

Float Equipment



NNOVEX

Reamer Shoes

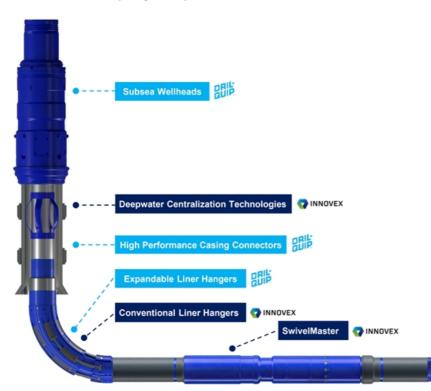
<sup>1</sup> Illustrative Permian, Delaware well via Rystad Energy, excluding facility costs.

# Offshore Portfolio: Highly-Engineered Mission-Critical Products

### ... And Expands Subsea Wellbore Capabilities and Product Offering

Core products represent ~4% of the cost of an average offshore well 1

### **Combined Company Deepwater Subsea Wellbore Portfolio**



### **Complementary Business Model**

- ✓ Big Impact, Small Ticket
- ✓ Single use / consumable products
- Sustained growth in high moat markets
- >50% revenue from products with top-3 market position

### **Growth Accelerants**

- ✓ Package Innovex's casing mounted equipment with Dril-Quip's deepwater liners, wellheads and connectors
- Leverage combined footprint in the Middle East to drive faster growth

**Deepwater Cementing Tool Systems** 



1 AFE excludes subsea production systems.

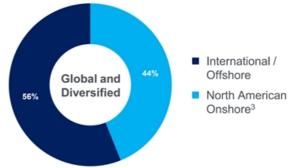
# Meaningful Cross-Sell and Market Acceleration Opportunities

### Multiple ways to win across our global footprint

### **Commercial Synergy Opportunities**

- Market Dril-Quip's onshore wellheads (Great North) into U.S. market using Innovex infrastructure
- ✓ Grow Innovex's product suite in Canada by leveraging Dril-Quip infrastructure
- Leverage Dril-Quip brand name and customer relationships in offshore / subsea market to sell Innovex products
- Combine Innovex product suite with Dril-Quip liner hanger offerings
- ✓ Increase global scale and footprint in growing markets (Saudi Arabia, Mexico, South America, Asia Pacific)





Locations do not represent an exhaustive list. <sup>2</sup> Drill-Quip 2023 revenue is pro forma for full year impact of Great North. <sup>3</sup> Includes U.S. and Canada.



# Recap of Key Transaction Details

# Transaction Structure and Pro Forma Ownership

- All-stock merger
- · Dril-Quip shareholders: ~52%
- Innovex shareholders: ~48%
- Dril-Quip expects to issue, in aggregate, ~33mm shares¹
- · 9 member Board (including CEO):
  - · 4 Independent Directors from Dril-Quip
- Board of Directors and Governance
- 4 Directors from Innovex (including 2 independents)
- . John V. Lovoi (current Dril-Quip Chairman) to serve as Chairman of the combined company
- Adam Anderson (Innovex) to be CEO and Kendal Reed (Innovex) to be CFO of the combined company
- Amberjack Capital Partners agreed to certain shareholder restrictions and will have specified director nomination rights and customary registration rights

# Corporate Name and Trading Venue

- · Combined company to be named Innovex International, Inc.
- · Combined company expected to trade on NYSE under new symbol INVX

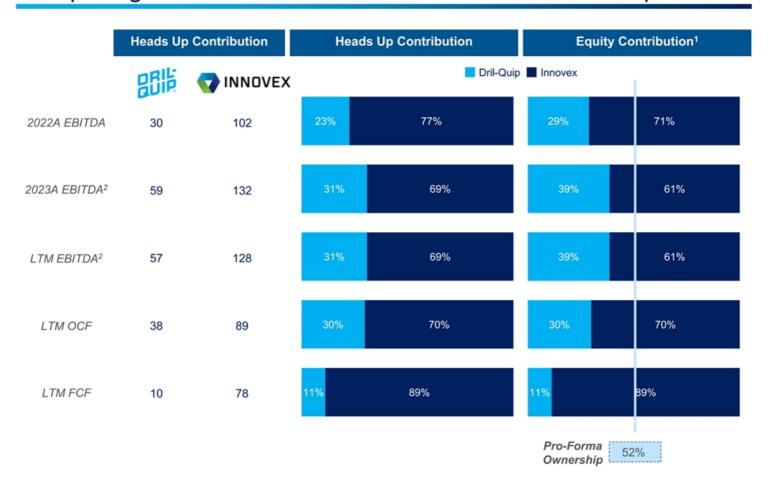
### Closing and Approvals

- · Unanimously approved by the boards of directors of both companies
- . Subject to Dril-Quip shareholder approval and satisfaction of other customary closing conditions



<sup>1</sup> Represents illustrative share issuance based on Dril-Quip's common shares, restricted shares and PSUs currently outstanding. Actual number of shares issued shall be determined at transaction close.

# Compelling Relative Valuation and Pro Forma Ownership



Source: Company filings, Factset. Market data as of 3/15/2024.Note: LTM period is defined as 6/30/2023 – 6/30/2024. ¹Relative Contribution percentages are grossed up by heads up contribution percentage and adjusted for the net debt contributed by each of Dril-Quip and Innovex. ²Dril-Quip 2023 and LTM Adj. EBITDA and Revenue is pro forma for full year impact of Great North. Adj. EBITDA is a non-GAAP measure – please see reconciliation in appendix.



## Robust Process With Comprehensive Evaluation of Alternatives

- Dril-Quip Board and Management routinely review strategic alternatives and potential transactions that improve shareholder value
  - Evaluated various opportunities prior to selecting Innovex as the best opportunity for Dril-Quip
- · Board established transaction committee of independent directors to further facilitate and oversee robust process and negotiations
- Long-term engagement with Innovex as part of strategic process starting in 2022 with extensive mutual diligence and review of both cost
   / revenue synergies
  - Extensive negotiations including total of 12 proposals / counterproposals prior to reaching agreement
- Conducted outreach to potential parties regarding an alternative transaction with Dril-Quip in February 2024

### Select Key Dates / Events

### 2022

- February: Initial engagement between Dril-Quip and Innovex around potential combination
- February December: Initial diligence, review of synergies
- December: First proposal from Dril-Quip for combination

### 2023

- January June: Further discussions and diligence with Innovex
- July: Dril-Quip re-engaged with Company A
- August: Dril-Quip re-engaged with Innovex
- September: Dril-Quip ended discussions with Company A
- November: Dril-Quip formed Transaction Committee

### 2024

- January: Key terms agreed between Dril-Quip and Innovex
- February: Third-party outreach regarding an alternative transaction



# Combined Board Remains Majority Independent

	Pre-Transaction Dril-Quip Board	Combined Company Board				
*	John Lovoi Chairman					
*		ce Jupp ector				
*		Lockhart ector				
*	Steven Newman Director	Benjamin Fink Director				
*	Amy Schwetz Director	Patrick Connelly Director				
*	Darryl K. Willis Director	Jason Turowsky Director				
	Jeffrey J. Bird CEO	Angie Sedita Director				
		Bonnie S. Black Director				
		Adam Anderson CEO				
17 Source: C	company filings. Dril-Quip Nominee Innove	x Nominee ■ Joint Nominee ★ Independent Director				

# Combined Company To Be Led Highly Experienced Team

### **Combined Company Management Team**



Adam Anderson Chief Executive Officer

- Former CEO of Team Oil Tools, a predecessor company that merged with Antelope Oil Tool & Manufacturing and Isolation Technologies to form Innovex in 2016
- Held various senior public company management roles during 12-year period at Baker Hughes, overseeing the Western U.S., Latin America, and Saudi Arabia at different points
- · Started career as an engineer at WellDynamics, an oil and gas production technology company



Kendal Reed Chief Financial Officer

- Joined Innovex as Vice President of Corporate Development leading M&A, treasury and integration
- Previously spent 7 years at Amberjack Capital Partners (formerly Intervale Capital), a middle-market private equity firm specializing in oilfield services investments
- · Prior experience in investment banking at Piper Sandler



Mark Reddout President, North America

- Previously served as Innovex's Chief Operations Officer as well as Vice President of Well Completions, and as Vice President of Operations at Team Oil Tools until its integration into Innovex
- Prior to Team Oil Tools, Mark became a leading industry expert in North American well completions operations over a 30-year career at Baker Hughes



# Combination Creates Unique Energy Industrial Platform

- Positions Company With Scale and Diversified Presence Across the Most Attractive Global Markets
  - 2 Establishes a Curated Portfolio of Complementary, Mission Critical Products
    - Key Market Expansion Through Cross-Sell and Accelerated Penetration Lower 48, Canada, Saudi Arabia and Global Offshore
      - 4 Unlocks Significant and Achievable Cost Synergies



- Attractive Relative Valuation and Business Mix Improves Earnings Stability, Resilience and Growth for All DRQ Stakeholders
- Immediately and Significantly Accretive on All Metrics to Dril-Quip Shareholders
- 7 Maintains Net Cash Position For Future Investment and Acquisitions
- Facilitates Best-In-Class Practices and Leadership From Respective Companies
- 9 Robust Process Reviewing Value-Maximizing Strategies





Appendix: Supplemental Materials

# Dril-Quip Reconciliation to Non-GAAP Metrics

### Adjusted EBITDA and Adjusted EBITDA Margin

(\$ in millions)	LTM	2023	2022	2021	2020	2019	2018
Revenue	\$482	\$478	\$362	\$323	\$365	\$415	\$385
Net Income	(27)	1	(2)	(128)	(31)	2	(96)
Interest Expense	(8)	(8)	(4)	0	(2)	(8)	(8)
Income Tax Expense	10	13	6	3	(31)	9	(19)
Depreciation and Amortization	33	30	29	30	32	34	35
Other Expense, Net <sup>1</sup>	37	13	(10)	28	50	1	91
Stock Based Compensation	12	11	10	15	13	16	13
Adjusted EBITDA	\$57	\$59	\$30	(\$52)	\$32	\$54	\$17
Adjusted EBITDA Margin	12%	12%	8%	(16%)	9%	13%	5%



# Innovex Reconciliation to Non-GAAP Metrics

### Adjusted EBITDA and Adjusted EBITDA Margin

(\$ in millions)	LTM	2023	2022	2021	2020	2019	2018
Revenue	\$531	\$556	\$467	\$295	\$189	\$325	\$277
Net Income	60	74	63	10	(5)	32	35
Interest Expense	4	6	4	2	2	4	4
Income Tax Expense	22	20	10	4	2	9	(4)
Depreciation and Amortization	24	23	18	18	24	22	19
EBITDA	\$109	\$123	\$95	\$34	\$23	\$68	\$54
Other Expense, Net <sup>1</sup>	(2)	(2)	(0)	(2)	(1)	(2)	0
Other Adjustments	21	12	7	9	7	5	4
Adjusted EBITDA	\$128	\$132	\$102	\$41	\$29	\$71	\$59
Adjusted EBITDA Margin	24%	24%	22%	14%	15%	22%	21%

